

# Curriculum vitae breve Dario Sgrulletti

## Dati anagrafici e personali

Cognome: SGRULLETTI  
Nome: DARIO  
Data di nascita: 12/01/1994  
Luogo di nascita: Roma  
E-mail: dario.sgrulletti@unicusano.it

## ● **ACADEMIC EXPERIENCE**

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*UNIVERSITÀ DEGLI STUDI "NICCOLÒ CUSANO", TELEMATICA - ROMA (UNICUSANO)*

03/2022 - CURRENT - Rome, Italy

**DOCENTE A CONTRATTO**

*UNIVERSITY OF ROME "TOR VERGATA"*

16/02/2022 - CURRENT - Rome, Italy

**TEACHING ASSISTANT IN ECONOMIA DELLE AZIENDE DI CREDITO**

[https://economia.uniroma2.it/public/dmd/files/selezioni-e-bandi/esito\\_TA\\_avviso\\_4\\_2022.pdf](https://economia.uniroma2.it/public/dmd/files/selezioni-e-bandi/esito_TA_avviso_4_2022.pdf)

22/09/2021 - CURRENT - Rome, Italy

**TEACHING ASSISTANT IN ECONOMIA DEGLI INTERMEDIARI FINANZIARI**

<https://economia.uniroma2.it/cdl/triennio/clem/corso/75/>

22/02/2021 - 16/07/2021 - Rome, Italy

**TEACHING ASSISTANT IN FINANZA AZIENDALE**

<https://economia.uniroma2.it/cdl/triennio/clem/corso/2010/>

01/02/2021 - CURRENT

**CULTORE DELLA MATERIA IN:**

- Finanziamenti aziendali
- Corporate and investment banking
- Finanza aziendale
- Economia degli intermediari finanziari
- Investment banking

19/11/2020 - CURRENT - Rome, Italy

**PHD CANDIDATE IN MANAGEMENT - BANKING AND FINANCE**

<https://economia.uniroma2.it/phd/management/banking-finance/>

## ● **PROFESSIONAL EXPERIENCE**

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04/02/2019 - 13/06/2020

**CORPORATE & INSTITUTIONAL BANKING - INSTITUTIONAL CLIENTS SALES AND RELATIONSHIP MANAGEMENT – BANCA FINNAT EURAMERICA**

<https://www.bancafinnat.it/it/>

22/01/2018 - 22/01/2019

**CORPORATE & INSTITUTIONAL BANKING - INSTITUTIONAL CLIENTS SALES AND MARKETING – BNP PARIBAS**

<https://www.bnpparibas.it/it/corporate-institutional/corporate-investment-banking/>

## EDUCATION

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03/11/2021 - NO EXP DATE - Soldiers Field, Boston, United States

**DATA SCIENCE FOR BUSINESS** – Harvard Business School Online

2016 - 2018 - Rome, Italy

**MASTER'S DEGREE IN ECONOMICS AND MANAGEMENT** – *University of Rome "Tor Vergata"*

Thesis Title: Bank and CRM: the case of BNP Paribas

Score: 110/110 *cum Laude*

2013 - 2016 - Rome, Italy

**BACHELOR'S DEGREE IN ECONOMICS AND MANAGEMENT** – *University of Rome "Tor Vergata"*

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## HONOURS AND AWARDS

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### Honours and awards

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#### **NATIONAL AWARD - MARKETING IN BANKING & FINANCE - 1° PLACE IN ITALY**

*First Place* in Italy at "Premio Marketing per l'Università" - SIM (Società Italiana Marketing) sponsored by BNL - BNP Paribas Group

Title: Millennials Mon Amour

Goal: Marketing plan with the objective of implementing clients targeted on Millennials segment

<http://www.premiomarketing.com/sp/le-edizioni-precedenti.3sp> <https://economia.uniroma2.it/economia/186-1727/primo-posto-29-edizione-del-premio-marketing-per-luniversita-societa-italiana-marketing#.X3SO82gzblU> <https://economia.uniroma2.it/commedia/home/102-1340/primo-posto-nella-29-edizione-del-premio-marketing-sim-2017>

## CONFERENCES AND SEMINARS

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### Seminars

Seminars AESI (Associazione Europea di Studi Internazionali)

- International Relationships

- Diplomatic Crisis

- Global challenges (Security, Globalization, Terrorism, Economics crises, Migration, Nuclear disarmament, Human rights)

Master of Science in Business Administration

**Innovation in Banking and Digital Finance**

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**Guest Speaker at Master Universitario "Economia e Management della Comunicazione e dei Media" – University of Rome "Tor Vergata"**

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More info about the Master: <https://economia.uniroma2.it/commedia>

[https://www.linkedin.com/posts/dario-sgrulletti-4a0470108\\_marketing-marketing-comunicazione-activity-6602615996014448640-kues](https://www.linkedin.com/posts/dario-sgrulletti-4a0470108_marketing-marketing-comunicazione-activity-6602615996014448640-kues)

## NETWORKS AND MEMBERSHIPS

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09/10/2021 - CURRENT

**Associato corrispondente - ADEIMF**

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ADEIMF - Associazione dei Docenti di Economia degli Intermediari e dei Mercati Finanziari e Finanza